

4519 - GARMENT EXPORTS & IMPORTS									
Teaching Schedule Per Week			Progressive Assessment	Examination Schedule (Marks)					
Lectures	Practical	Credit		Theory		Practical Ex.		Total	
4	-	4	25	3 Hrs	100	-	-	125	
Pre-requisite		Source	Semester	Theory	Test	Total	TW	PR	Gr-Total
Nil		GAT		75	25	100	-	-	100

**Rationale** - This course aims at giving knowledge about export and import procedures, world and Indian market and scope for Indian goods thus enabling the students to work in export houses or start an export business.

COURSE CONTENTS		Hrs	Mks
<b>1. INTRODUCTION</b>		6	4
Definition of export, import, history and future trend.			
<b>2. EXPLORING THE WORLD MARKET</b>		18	30
Based on climatic condition, colour, height, weight, tastes and requirements of each country, one can judge what can be exported there. Also knowledge of raw material available there, which can be imported here. Availability and requirements of Indian market.			
<b>3. POLICIES &amp; PROCEDURES</b>		20	34
How to procure an order, order forms, payment terms - L/C'S advance payments, D. A. & D. P. terms, advantages and disadvantages of each government policies on ceiling floor prices, quota, quota and non-quota countries list of quota and non quota items, distribution of quota, role of AEPC and CMAI. Procurement of import licenses, etc. categories under which each garment falls.			
<b>4. DOCUMENTATION</b>		20	32
Preparing and knowledge of quotations, order forms De's, invoices, debit and credit notes, account statements, shipping/airway bills, bill of lading, inspection certificates. Advantages / Disadvantages and requirement of sea and air consignments. Documentation agents and their role. Registration of companies and requirements for registration under SSI, GCC, AEPC & CMAI, etc.			
<b>Total</b>		64	100

