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Teachin	Progressive			Examination Schedule (Marks)						
Lectures	Practical	Credits	Assessment			Theory 3Hrs. 100		ractical	Total 125	
5	-	5			3Hrs			-		
Pre-requisite		Source	Semester		Theory	Test	Total	TW	PR	Gr Total
-		MOP			75	25	100	25	1-1	(25

RATIONALE: Students of Modern Office Practices are expected to oversee the human resources in their offices. The awareness of various tools and Techniques of man-management is the prime motive of this course to be taught through lecturing and case analysis work.

COURSE CONTENT	Hrs	Mks
1. WORK MOTIVATION		20
Definition and characteristics, Maslow's Need hierarchy, Role of money in motivation.		
2. JOB SATISFACTION	16	20
Morale and job satisfaction, Measurement of job satisfaction, Work Behaviour.		
3. SUPERVISORY BEHAVIOUR Leadership, Effective.	16	20
4. ORGANISATIONAL CHANGE Change defined. Pre-requisite for change, Resistance to change, Effective change in India.	16	20

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Performance counselling & Potential Appraisal, effective performance Appraisal Total					
5. PERFORMANCE APPRAISAL Objectives, Methods, - a) Graphic Rating Scale, b) Ranking method, c) MBO., -					
· · · ·			16	20	

NOTE: 1. Questions must be short answer type only. 2. Adequate Internal choices must be provided. 3.One small case study may be given with brief answer type questions from the case.

## REFERENCE BOOKS

I,

- Saiyadain Mirza: Human resources Management (TMH).
  Drucker P. : The Practice of Management (Mercury),
  Dwivedi RS: Supervisors Personality & Performance (Somaiya) (or/and any other book suggested by the faculty )



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