# DIPLOMA PROGRAMME: HOTEL MANAGEMENT & CATERING TECHNOLOGY SECOND YEAR

Sr.	Courses / Subject	Teaching Scheme Paper Hours	cheme	Paper H	ours		Examir	Examination Scheme Marks	cheme	Marks	
No.	RECH Introduction Heritage Interi	Theory (Hrs)	Pract (Hrs)	Theory Pract.	Pract.	Th	Pr	Progr	Progressive Assessment	DRY	Total
								Th	Pr	Total	F
2.1	Food Production Operations	4	00	3	5	100	100	25	20	75	275
00	E & D Contina Onarations	8	2	3	4	100	100	25	25	50	250
7.7	I & D 301 VICE Optications	0	2	3	4	100	100	25	25	50	250
2.2	Front Office Overstions		2	3	4	100	100	25	25	50	250
4.4	FIULI VILLA OPPIALOUS	c	1	8		100		25		25	125
C.7	Hotel Accountancy	- 4	1	0	1	50		25		25	75
0.7	Food Salety & Quality	- (			1	100		25		25	125
7.1	Catering Management	4 0		c		20		25		25	75
2.8	Food & Beverage	21		V	1	2		3			
2.9	Industrial Orientation	24 (WEEKS)		1	1					300	300
2.10		1					-			terita	
		21	14								

# TOTAL 35 HOURS TOTAL MARKS 1725

2. Practical exams to be assessed by external and internal examiner as per BTE norms. 1. Theory and Practical Periods of 60 minutes each

# FOOD PRODUCTION OPERATION

3 hrs./Week = 54 Hours (Marks : 100)

(Marks: 1		Tar 1.
	Hrs.	Marks
HEORY QUANTITY FOOD PRODUCTION A. EQUIPMENT	4	15
	REI	
<ul> <li>Heat and cold generating equipments</li> <li>Care and maintenance of the equipments</li> </ul>	2	5
DIANDING	27	
B. PLANNING Principles of planning with regards to	9	
- Staff allocation / organization		
- Starranded - Starranded - Storage and space.	3	5
T ANNING	0.0	
<ul> <li>Basic principles of menu prime beding.</li> <li>Points to be considered for volume feeding.</li> </ul>	5	10
<ul> <li>D. INDENTING</li> <li>- Recipes – Definition, structure and function</li> </ul>		
- Recipes – Definition,		
- Portion Sizes. - Converting Recipes.	-	1 St. 1
- Difficulties while Indenting.		
THOT THE FEEDING	6	20
A. Institutional and Industrial Catering		
A. Institutional and institution		
<ul><li>B. Hospital Catering</li><li>C. Off Premises Catering.</li></ul>		
C. Un Freinisco Catering		
D. Mobile Catering		
- Air, Rail, Catering E. Quantity Purchase and Storage		
E. Quantity Pulchase und starte g - Introduction to Purchase	3	10
- Introduction to 1 dictate - Purchasing system		
- Purchasing system - Purchase specification		
- Purchase spectration		
- Storage (Meat Tag)	26	20
III. REGIONAL INDIAN CUISINE	20	
III. REGIONAL INDIAN COIDE II. A. Introduction to Regional Indian Cuisine.		
A. Introduction to regional	++++	
<ul> <li>A. Introduction of a clusine</li> <li>B. Heritage of Indian Cuisine</li> <li>C. Factors that affect eating habits in different parts of the court</li> </ul>	ury.	
	ch	
D. Cuisine and its highlights of undersed under: states/regions/communities to be discussed under:		
states/regions/communities to be and		
* Geographic location		
* Historical background		
* Seasonal availability		
* Special equipment		
<ul> <li>Staple diet</li> <li>Specialty cuisine for festivals and special occar</li> </ul>	sions	
Specialty cuisille for restriction in the second seco		

successive and a successive successinters successive successive successive successive su

STATES Andhra Pradesh, Bengal, Goa, Gujarat, Kashmir, Karnataka, Kerala, Maharashtra, Punjab, Rajasthan, Tamilnadu, U.P. Kerala, Maharashtra, Supjan Sweets & Indian Snacks		15
Kerala, Maharashtra, Punjab, Rajasthan, Taminadu, O.P. Kerala, Maharashtra, Punjab, Rajasthan, Taminadu, O.P. IV. INDIAN BREADS, INDIAN SWEETS & INDIAN SNACK	S. 5	15
MONDUGOD REODUCIDION		
REFERENCE BOOKS	nuoà a l	
1. Quantity Food Production		
2 Taste of India		
3. Flavors of India		
4. Heritage of India		
<ol> <li>5. Prashad</li> <li>6. Cooking Delights of the Maharajas</li> </ol>		
6. Cooking Delights of the riter of		
aper - Delinition, structure and imperion		
INTERFOING		
	al - Mile	
chase specification		
prage ( Ment Tag)		
JONAL INDIAN CUISINE		
A DOUBOOL DISTORT		

# FOOD PRODUCTION OPERATIONS

8 Hrs/Week = 144 Hours (Marks: 100)

#### PRACTICAL

To formulate the menus from the following dishes and to include more dishes from the respective regions.

#### INDIAN BREADS

Malabari paratha Puri Paratha Methi Thepla Chapati Missie Roti

#### CEREALS/DAL

Dal Tadka Punjabi Dal Dal & Vegetable Sorak Dal Makhani Rajma Masala Sambhar

#### POULTRY Murgh Malai Curry Chicken Chettinad Chicken Shahjahani Chicken Kolhaputi Chicken Xacuti

Steamed Rice Lime Rice Masale / Tendli Bhaath Prawn Pulao. Aloo Gobi ki Tahari Shahijeera Pulao Yellow Rice Yakhni Pulao Vegharelo Bhaath Ghee Rice Moong Dal Khitchdi

RICE

#### MEAT

Kheema Maharashtrian Style Mutton Khorma Mutton Burani Mulligatwanny Curry Mutton Vindaloo Beef Assad Mutton Roganjosh Nilgiri Khorma

#### FISH

Parwn Ambotik Caldeen Prawn Patia Masala Fried Fish Macher Jhal / Dolmach SWEETS Chenna Payesh Payasam Shrikhand Dodol Carrot Halwa Phirnee Gille Firdose Besan Ladoo

Baath Bread Pudding Jallebi Basundi Zarda Pulao Rawa Ladoo Sheera Gulab Jamun

# VEG. ACCOMPANIMENTS

Chauli Beans Usal Simla Mirch Kaande Aloomein Cashew Potato Curry Avial Vegetable Jhalfraizi Aloo Gobi Cabbage Thoran Jeera Aloo Cabbage Foogath Pumpkin Errussery Masalyachi Vangi Shahi Paneer Beans Vazhatiyathu Panch Phooran Charchari Sindhi Curry

SALADS & RAITA Khaman Kakdi Mixed Salad Cucumber

Cucumber Raita Tomato Raita

Mithi Dabal / Shahi Tukda Doodhi Na Muthia Padval Val Dalimbi Caldeen

#### **F&B SERVICE OPERATIONS**

THEORY	: 54 HOURS
PRACTICAL	: 36 HOURS
PAPER	: 100 MARKS, 3 HOURS
PRACTICAL	: 100 MARKS, 4 HOURS

# PROGRESSIVE ASSESMENT MARKS:-<br/>THEORY: 25 MARKSPRACTICALS: 25 MARKS

OBJECTIVE

: To give the student an extensive understanding of the various alcoholic beverages available in India, and in common use throughout the hotel industry. The history, manufacture, classification, storage and service. To develop further knowledge of menu compilation, French menu terms, regional Indian dishes – their format and popularity in the International restaurant trade.

#### THEORY

#### TOPICS

### 1. INTRODUCTION TO BEVERAGES (4 HOURS )

a. Definition of beverages.

b. Classification of beverages

#### ( 6 MARKS)

#### 2. WINES

#### (22 HOURS)

- a. Introduction to wines Classification of wines, types of glass and equipment required for the service of wines, wine producing areas of the world.
- b. The Vine
  - 1. Vine diseases
  - 2. Viticulture
  - 3. Factors influencing quality of wine
- c. The Grape
  - 1. Diagram
  - 2. Grape Varieties
- d. Wine Calendar
- e. Making a Table wine
- f. Faults in Wine
- g. Organic Wines
- h. Making of Sparkling wine
  - 1. Grapes used in making Champagne
  - 2. Methode Champanoise
  - 3. Pot still and Continuous still Method
- i. Decanting a wine (Advantages and Disadvantages)
- j. Wine Trade Terms
- k. Reading a Wine Label
- 1. Tasting of Wines

- m. Wines of Other countries and their grape variety
- n. Courses of the menu and their wine accompaniment.\*
- o. Alcoholic strength of beverages.
- p. Fortified wines, types of port, aromatized wines, bitters, Aperitifs. (30 MARKS)

#### 3. BEER

#### (6 HOURS)

- a. Manufacture
- b. Types
- c. Storage
- d. Service

#### (12 MARKS)

#### 4. SPIRITS

#### (10 HOURS)

- a. Introduction and definition
- b. Pot still and Patent Still
- c. Types of Spirits
- d. Whiskey (Types, method of preparation, classification if any, service detail)
- e. Gin (Types, method of preparation, classification if any, service detail)
- f. Brandy/ Cognac (Types, method of preparation, classification if any, service detail)
- g. Rum (Types, method of preparation, classification if any, service detail)
- h. Vodka (Types, method of preparation, classification if any, service detail)
- Tequila (Types, method of preparation, classification if any, service detail) i. and other spirits.

#### (30 MARKS)

#### (4 HOURS)

#### 5. LIQUEURS

- a. History
- b. Classification
- c. Method of production.
- d. Uses.

#### (8 MARKS)

#### 6. MENU TERMINOLOGY

#### (4 HOURS)

(8 MARKS)

(4 HOURS)

(6 MARKS)

a. Compilation of menus, French menu terminology, Foreign names for food stuffs.

#### 7. COCKTAILS & MOCKTAILS

- a. Introduction
- b. Parts of a Cocktail / Mocktail
- c. Methods of making Cocktails/ Mocktails
- d. Standard Recipes

#### PRACTICAL

#### **OBJECTIVE:-**

To develop skills and techniques in the operational activities of food and beverage service, particularly in relation to wines, beers and spirits, and other alcoholic and non alcoholic beverages and the service of continental and Indian regional dishes.

#### 1. BAR:

# a. SETTING UP AND MAINTAINING BAR FORMS AND FORMATS.

- 1. Opening checklist and closing checklists.
- 2. Inter departmental Beverage Transfer (I.B.T or I.D.T)
- 3. Beverage/ Tobacco Inventory Sheets.
- 4. Bar current tax structure for billing purpose. (Market Survey to be done by students)

#### 2. BAR ORDER TAKING AND SERVICE :

- a. All alcoholic beverages (spirits, wines, aperitifs, liqueurs and beers)
- b. Preparation and service of Cocktails and Mocktails.
- c. Service of beverages in Room Service.
- d. Service of soft beverages (Juices, mineral waters, sparkling water)
- 3.

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#### **MENUS AND THEIR SERVICE:**

- a. Compiling 5 course menus, stating mise en place required for service with help of diagram
- b. Compiling Table d'hote menus with wines included and service of the same.
- c. Compiling an Ala Carte menu card, Making a K.O.T, A la Carte set up and service of A la Carte meals.
- d. Compiling Beverage list, samples of beverage list from reputed hotels.
- e. Wine menu, order taking and service of Red wine, White wine and Champagne with glassware used, decanting of Red wine.

NOTE:- Discontinue wines for each course of the menu.

4.

#### **COCKTAIL DEMONSTRATION:-**

- a. Introduction, parts of a cocktail, different garnishes.
- b. List of cocktails to be demonstrated.
- Bloody Mary, Virgin Mary, Pinacolada, Virgin Colada, Whiskey Sour, Pink Lady, Orange Blossom, Margherita, Diaquiri, Cuba Libra and Mojito.
- c. Iced tea preparation
- d. Preparation of milk shakes, Masala Chaach, Smoothies, etc.

#### 5. ROOM SERVICE:

- a. Telephone etiquettes in room service, phrases to be used on **a** while conversing with the guest.
- b. Room service order taking log book format
- c. Order placing to room service and setting up of trays, service in rooms. (Phrases to be used)

#### REFERENCES:-

Food and Beverage Service \*\*

Dennis Lillicrap, John Cousins and Robert Smith. Food and Beverage Service Training Manual.

4. Bar current tax structure for billin

Service of heuresees in

- \*\*
- Sudhir Andrews. -
- Food & Beverage Service \*\*
- Bobby George -
- Bar Management and Control \*\*\*
  - Dr. B. K. Chakravarti
- Larousse Encyclopedia of Wine -\*\*\*
  - Hamlyn
- Larousse Cocktails \*\*\*
  - Hamlyn
- The Beer Drinkers Hand book \*\*
- Kevin Trayner
- The World Encyclopedia of Beer \*\*
- Bryan Glover

# **HOUSEKEEPING OPERATIONS**

#### SECOND YEAR

<b>THEORY</b> :	36 HOURS
<b>PRACTICAL:</b>	36 HOURS
PAPER:	100 MARKS, 3 HOURS
PRACTICAL:	100 MARKS, 4 HOURS
PROGRESSIV	E ASSESEMENT:-
	THEORY: 25 MARKS, PRACTICALS: 25 MARKS

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SR.NO.	TOPIC	HOURS	MARKS
1.	LINEN AND UNIFORM ROOM.	10	30
<b>COMPLEX</b>	a) Activities of the linen room		
	b) Layout and equipment in the linen room		
	c) Selection criteria of various linen items and		
	fabrics suitable for this purpose.	6.10	
	d) Purchase of linen		16
	e) Calculation of Linen requirements.		
	f) Linen control procedures and records		
	g) Recycling of discard linen		
	h) Linen hire	a re	
	i) Selection and designing of uniforms	619	
	i) Issuing and exchange of uniforms	3.70	44
	k) Advantages of providing uniforms to staff		1.5
2	PEST CONTROL	08	15
Endt Der Key Hau	a) Types of pest	ice -	
	b) Control over pests	CAL	
	c) Areas of infestation		
3	HOUSEKEEPING AS A DEPARTMENT IN	08	20
	OTHER INSTITUTION TO BE APPLIED TO A	100	1.11
	SLIGHTLY DIFFERENT SET OF	15	
	CIRCUMSTANCES.	10	
	a) Housekeeping in residential homes	10	
	b) Housekeeping in hostels		
	c) Housekeeping in Hospitals		
	d) Housekeeping in Hotels		
4	EMERGENCY AND DEALING WITH THEM	06	20
	a) Fire : Prevention and Fire Fighting		
	b) Safety Awareness and accident prevention		
	c) First Aid box - procedure to be used		
	d) Dealing with sick guest - Sanitation		
5	REPORTABLE MATTERS	04	15
-	a) No baggage	8	1.18
	b) Scanty baggage		
	c) Overnight damage or articles missing		
	d) Changes in guest occupancy		
	e) Birds or animals		
	f) Suspicious or unusual guest conduct		
	g) Guest who are ill		

	i) Change of rooms
FEREN	i) Expressions of guests
	k) Presence of vermin
	1) Arms and ammunition

#### PRACTICALS

1) Special emphasis on the laundry department methods, machinery, their use and care also included guest laundry, dry cleaning and stain removal.

2) Flower arrangements. 3) Assigning of rooms, preparation of reservation charts, departure reports, compiling 6

MIS reports.

4) Guest room inspection

5) Reporting staff placements

6) Room occupancy report

7) Entering checklists, floor registers, work order, log book.

8) Maids report

9) Handover records

10) Guests special request register

11) Call Register

12) V.I.P Lists

### REFERENCE BOOKS

- 1) Housekeeping manual Sudhir Andrews
- 2) Housekeeping for Hotels, Motels, Hospitals, Clubs & Schools Grace Brigham
- 3) Supervisory Housekeeping Jean Kimbell

EORY: 25 PRACTICAL :25		
RKS:		
TEORY: 100 PRACTICAL: 100	HOURS	MARKS
ONT OFFICE OPERATIONS	HUUKS	
Tourism Industry	2	4
A. Importance of Tourism	riosM +	
B. Hospitality Industry & Tourism	EYON .	
2] Handling Special Situations	6	16
A. Group Arrival & Departures	a) Checkow	
B. Room Changes		
C. VIPs	REPEREN	
D. Overbooking	TLuon Oliv	
E. Complaints	- E	16
3] Reservations	6	10
A. Group Reservations	and most [9	
B. Sources of Reservation	1 . 2	8
• GITS		
<ul> <li>Travel agents</li> </ul>		
Airlines	6	20
4] Guest Safety And Security		
A. Importance Of Security Systems		
A. Safe Deposit		
<ul><li>B. Key Handling</li><li>C. Emergency Situations [Accident, Illness, Theft, Fire, Bon</li></ul>	nb	16
C. Emergency Situations [Accident, inness, inert, inc, inc,		
E. Computerized Room Management System	3	10
5] Compilation Of Reports & Statistics To Calculate: Occupancy Ratios like		
A. Room Occupancy		
B. Double/ Single occupancy	8	20
C. House count		
D. Average room rates		
E. Local & Foreign occupancy		
	5	16
6] Checkout Procedures [Departure]		
A. Guest Accounts Settlement Cash & Credit and its Control		
<ul> <li>Cash &amp; Credit and its Control</li> <li>Indian &amp; Foreign Currency</li> </ul>		
<ul> <li>Indian &amp; Foreign Currency</li> <li>Transfer Of guest Accounts</li> </ul>		
Express checkout	14	16
7] Front Office Accounting	8	18
A. Accounting Fundamentals		
B. Guest & Non Guest Accounts		
C. Accounting System		
Non Automated	a second and	
Semi – Automated		
Fully Automated		

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1] Assigning of Rooms / Departure Reports / Compiling of MIS Reports 2] Front Office Accounting Procedures

- Manual Accounting

  - Payable, Accounts Receivable, Guest History .

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4] Checkout Procedures (FIT, Group)

# **REFERENCE BOOKS**

1] Front Office Management – S.K. Bhatnagar. 2] Principals of Hotel Front Office Operations – Sue Baker, Pam Bradley & Jeremy. 3] Front Office Operations & Management – Ahmed Ismail.

S Compliation (if Reports & Similation Simons TONYARY 19

4] Front Office Operations & Administration – Dennis. L. Foster.

# HOTEL ACCOUNTANCY

HOURS : 36 MARKS: 100 Progressive Assessment : 25

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SR.NO.	PARTICULARS	LIOUDA	
1	UNIFORM SYSTEM OF ACCOUNTS FOR HOTELS Introduction To Uniform System Of Accounts	HOURS	MARKS
	Need And Purpose Of Uniform System Of Accounting	10	20
2	Contents Of The Income Statement     Problems	e	-
A B C	<ul> <li>INTERNAL CONTROL</li> <li>Definition</li> <li>Objectives Of Internal Control</li> <li>Characteristics Of Internal Control</li> </ul>	2	8
3	INTERNAL AUDIT AND STATUTORY AUDIT • An Introduction To Internal And Statutory Audit • Distinction Between Internal	4	
4	Audit And Statutory Audit DEPARTMENTAL		16
5	ACCOUNTING <ul> <li>An Introduction To <ul> <li>Departmental Accounting</li> <li>Allocation And <ul> <li>Apportionment Of Expenses</li> <li>Problems</li> </ul> </li> </ul></li></ul>	8	20
5	CONTENTS OF THE BALANCE SHEET	8	20
6.	<ul> <li>Assets Side</li> <li>Liabilities Side</li> <li>Practicals</li> </ul>	0.5	
0.	<ul> <li>ACCOUNTING SYSYTEM</li> <li>Inputs and Outputs of the Accounting System</li> <li>Types of Accounting Machines</li> <li>Advantages and Disadvantages of Accounting Machines</li> </ul>	04	16

#### **REFERENCES:**

- 1. Management Accounting By M.G. Patkar
- 2. Advanced Accountancy by S N Maheshwari
- 3. Modern Accountancy by Mukherjee Hanif
- 4. Hotel Management Theory By Dr. B. K. Chakravarti
- 5. Operations, Methods & Cost Control by Dennis L. Foster

#### FOOD SAFETY & QUALITY

#### THEORY: 35 HOURS PAPER : 50 MARKS (2HRS) PROGRESSIVE ASSESSMENT : 25 MARKS

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SI.	Topic	Hours	Marks
<u>No.</u> 01	A. Basic introduction to food safety, food hazards and risks contamination and food hygiene	03	04
02	<ul> <li>FOOD SPOILAGE AND FOOD PRESERVATION</li> <li>A. Types and causes of spoilage</li> <li>B. Sources of contamination</li> <li>C. Spoilage of different products (milk and milk products, cereals and cereal products, meat eggs, fruits and vegetables, canned products)</li> <li>D. Basic principles of food preservation</li> <li>E. Methods of p[reservation ( high temperature, low temperature, drying, preservation and irradiation )</li> </ul>	06	10
03	BENEFICIAL ROLE OF MICRO - ORGANISMS A. Fermentation and role of lactic and bacteria B. Fermentation in food dairy foods, vegetable, Indian foods, bakery products and alcoholic beverages C. Miscellaneous vinegar anti- biotics	02	04
05	FOOD ADDITIVES A. Introduction B. Types (Preservatives, anti oxidants, sweeteners, food colors and flavours, stabilizers and emulsifiers)	02	02
06	<ul> <li>FOOD CONTAMINATIONS AND ADULTERATIONS         <ul> <li>A. Introduction to food standards</li> <li>B. Types of food contaminations (Pesticides residue, bacterial toxins mycotoxins, sea food toxins, metallic contaminants, residues from packaging material)</li> <li>C. Common adulterants in food</li> <li>D. Method of their detection basic principles</li> </ul> </li> </ul>	05	06
07	<ul> <li>FOOD LAWS AND REGUALTIOONS</li> <li>A. National – PFA essential commodities act FPO, MPO etc</li> <li>B. International – codex Alimentarius, ISO</li> </ul>	04	06

			1
	C. Regulatory agencies – WTO		
	D. Consumer Protection Act	04	06
08	QUALITY ASSURANCE	04	00
	A. Introduction to concept to TQM, GMP and		
	risk assessment		
	B. Relevance of microbiological standards for		
	food safety	CBT Friend	
	C. HACCP (basic principle and	L SELSCE	
	implementation)	00	0.0
09	HYGIENE AND SANITATION IN FOOD	06	08
	SECTOR		CI IVINE
	A. General principles of food hygiene	ador 1	10
	B. GHP for commodities, equipment, work area	V 12cm	11073
	and personnel	P	
	C. Cleaning and disinfection (methods and		
	agents commonly used in the hospitality	1000	
	industry)	UO1	20
	D. Safety aspects of processing water (uses and		
	standards)		
	E. Dishwashing – Manual & Machine	1	
	F. Waste water and waste disposal	102	04
11	RECENT CONCERNS	03	04
	A. Emerging pathogens		
	B. Genetically modified foods		
	C. Food labeling		
	D. Newer trends in food packaging and		
10	technology	100	
	E. BSE (Bovine Serum Encephthalopathy)	1	02 1

#### REFERENCES

- 1. Modern Food Microbiology by Jay J.
- 2. Food Microbiology by Fraizer and Westhoff
- 3. Food Safety by Bhat and Rao
- 4. Safe Food Handling by Jacob M.
- 5. Food Processing by Hobbs Betty
- 6. PFA Rules

# CATERING MANAGEMENT

#### NO OF HOURS: 36 MARKS 100 PROGRESSIVE ASSESSMENT : 25

**PPP** 

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	HOURS	MARKS
PROPOSED SYLLABUS	HOURD	
1. NATURE OF MANAGEMENT	Amar	CompO18
1. Introduction	8	20
<ol> <li>Management : why / what / how / by whom management / treatment of guests</li> </ol>	bucchar	
at various commercial establishments	(Increase)	
1. Finition and types of	in the second sta	Such and
3. Management : definition and types of	The Instantial Course	
<ul><li>4. Management : art , science , or</li></ul>	Intellet Street	
4. Management . art, selence, or profession	City of CRS	a sugaran
5. Levels of management	monimum of	( byenest
<ol> <li>6. Management by objectives</li> </ol>	STREEM	Liventory
	a channed a	C C C C C C C C C C C C C C C C C C C
2. ROLE OF MANAGER	5	16
1. Functions of Managers	PRANCIPS	1
a t 1 C and appropriate	PRIMO	2
<ol> <li>Schools of management</li> <li>Case study</li> </ol>	ung	
5. Case study	Soluction Cor	mpl /
	a part Recip	•
3. MANAGEMENT PROCESS		10 5122
A FUNCTIONS OF MANAGEMENT		
1. Planning		
1. Organizing	6	16
2. Staffing	- march	
3. Directing		
4. Communicating		
5. Motivating		
6. Leadership		
7. Co-ordinating		
9. Controlling		16
4. LEADERSHIP SKILLS	6	16
1. Meaning and Functions		
2. Theories of Leadership		
3. Qualities of an ideal Leader		16
5. DECISION MAKING	6	16
1 Meaning and its importance	Vinter in	
2 Stens in Decision Making Process	the series	
3. Difficulties in Decision Making and	St Frenches	
Execution		
6. MOTIVATION / LEADERSHIP SKILLS		16
1 Meaning of Motivation	5	16
2. Theories of Motivation / Leadership		
Skills		

#### ASSIGNMENT:

# BIOGRAPHIES OF LEADING INDUSTRIALISTS: a. J.R.D. TATA

- b. DHIRUBHAI HIRACHAND AMBANI
- c. M.S. OBEROI'S
- d. NARAYAN MURTI

#### REFERENCES

- 1. GENERAL MANAGEMENT N.G. KALE
  - 2. PRINCIPLES OF MANAGEMENT TERRY FRANKLIN
  - 3. GENERAL MANAGEMENT DR. C.N. SONTAKI
  - 4. PRINCIPLES OF MANAGEMENT PRASAD
- 5. PRINCIPLES OF MANAGEMENT TIRUPATHI

# FOOD & BEVERAGE MANAGEMENT

MARKS 50 PA 25 HOURS 36

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PROPOSED SYLLABUS	HOURS	MARKS
1. Sales Concepts A. Various Sales Concept B. Uses of sales Concept	02	4
<ul> <li>2. Inventory Control <ul> <li>A. Importance</li> <li>B. Objective</li> <li>C. Method</li> <li>D. Levels and Technique</li> <li>E. Perpetual Inventory</li> <li>F. Monthly Inventory</li> <li>G. Pricing of Commodities</li> <li>H. Comparison of Physical and Perpetual Inventory</li> </ul> </li> </ul>	06	8
<ul> <li>3. Beverage Control <ul> <li>A. Purchasing</li> <li>B. Receiving</li> <li>C. Storing</li> <li>D. Issuing</li> <li>E. Production Control</li> <li>F. Standard Recipe</li> <li>G. Standard Portion Size</li> <li>H. Bar Frauds</li> <li>I. Books Maintained</li> <li>J. Beverage Control</li> </ul> </li> </ul>	06	8
<ul> <li>4. Sales Control <ul> <li>A. Procedure of Cash Control</li> <li>B. Machine System</li> <li>C. ECR</li> <li>D. NCR</li> <li>E. Preset Machines</li> <li>F. POS</li> <li>G. Reports</li> <li>H. Thefts</li> <li>I. Cash Handling</li> </ul> </li> </ul>	06	8
<ul> <li>5. Variance Analysis</li> <li>A. Standard Cost</li> <li>B. Standard Costing</li> <li>C. Cost Variances</li> <li>D. Material variances</li> <li>E. Labour Variances</li> <li>F. Overhead Variance</li> <li>G. Fixed Overhead Variance</li> </ul>	06	8

H. Sales Variance		
I. Profit variance		
6. Menu Merchandising	06	8
A. Menu Control		00
B. Menu Structure		
C. Planning	Sector Sector	(
D. Pricing of Menus		0
E. Types of menus		
F. Menu as Marketing Tool		
G. Layout		
H. Constraints of Menu		•
Planning 7. MIS		(
	04	6
A. Reports B. Calculation of A to 1		
B. Calculation of Actual cost		
C. Daily Food Cost		•
D. Monthly food Cost		(
E. Statistical Revenue Reports F. Cumulative and non cumulative		(
F. Cumulative and non cumulative		

C

# **Reference Books:**

- 1. Professional Food and Beverage Service Management by Brian Vergheese
- 2. Food & Beverage Management and Cost control by Jag Mohan Negi.